



THIRUVANANTHAPURAM REGIONAL COOPERATIVE MILK PRODUCERS' UNION LTD.

(Affiliated to Kerala Cooperative Milk Marketing Federation Ltd.)

**Head Office: "Ksheera Bhavan", Pattom, Thiruvananthapuram -
695 004.**

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trcmpumkt@gmail.com*

EXPRESSION OF INTEREST (EOI)

For the Supply, Installation, Operation and Maintenance of Milma
Vending Machines for Sale of Milma Products

1. Introduction

TRCMPU Ltd. invites Expressions of Interest (EOI) from experienced agencies, manufacturers, operators, startups, system integrators and service providers for the supply, installation, operation, maintenance and management of vending machines capable of dispensing Milma products.

The proposed vending machines are intended to expand the availability of Milma products through automated retail solutions at strategic public locations, thereby improving customer convenience, enhancing brand visibility and ensuring efficient product distribution.

Bid Reference	TRU:MKT:216:2026 (Supply, Installation, Operation and Maintenance of Milma Vending Machines for Sale of Milma Products)
Estimated cost	Rs.16.5 Lakhs
Tender Fee	1000/-
EMD	Rs. 25,000/- (Fifty thousand Only)
Document Publishing Date	21.07.2026
Date of submission of e-tender	21.07.2026 to 30.07.2026
Bid Submission Closing date	31.07.2026 2:00 PM
Pre bid meeting	27.07.2026 at TRCMPU Head Office, Pattom, Thiruvananthapuram

Place of Opening of Bid	Thiruvananthapuram Regional Co-operative Milk Producers' Union Ltd., Head Office, Ksheera Bhavan, Pattom P.O, Thiruvananthapuram.
Date & Time of opening of bids.	01.08.2026 2:00 PM
Equipments for which the tender is invited	Supply, Installation, Operation and Maintenance of Milma Vending Machines for Sale of Milma Products
Technical Specifications	Enclosed.
Bid Validity	120 days

2. Scope of Work

The selected agency shall be responsible for the following:

- Supply of proposed business model.
- Installation and commissioning of the machines.
- Operation and maintenance of vending machines.
- Product replenishment and inventory management.
- Integration of digital payment systems.
- Remote monitoring and reporting of machine performance.
- Preventive and breakdown maintenance.
- Ensuring uninterrupted functioning of the machines.
- Waste Management.

The agency may also propose suitable business models including outright purchase, lease/rental, revenue sharing or franchise/operator models.

3. Eligibility Criteria

Interested parties should possess:

- Experience in manufacturing, supplying or operating vending machines or similar automated retail systems.
- Experience in food & beverage retail, FMCG or related sectors (preferred).
- Necessary business registrations and statutory licences.
- Technical capability for installation and maintenance.
- Adequate service infrastructure and trained manpower.
- Financial capability to undertake the proposed work efficiently.

4. Submission Requirements

Interested agencies shall submit the following documents:

1. Company profile.
2. Proof of business registration (GST, licences, etc.).
3. Details of relevant experience and completed projects.
4. Client list.
5. Product catalogue and technical specifications.
6. Machine capacity and refrigeration system details.
7. Power and utility requirements.
8. Software platform and communication architecture.
9. Warranty and Annual Maintenance Contract (AMC) details.
10. Service network details.
11. Proposed business model.
12. Indicative financial proposal and revenue model.
13. Installation and area requirements.
14. Any innovative features of the proposed solution.

5. Submission Deadline

EOIs must be submitted on or before:

Date: 30.07.2026

To:

The Managing Director
Thiruvananthapuram Regional Co-operative Milk Producers' Union Ltd.
(TRCMPU)
Ksheera Bhavan, Pattom
Thiruvananthapuram - 695004

6. Selection Process

Shortlisted applicants may be invited for technical discussions, presentations and demonstration of the proposed vending machines.

TRCMPU may also inspect existing installations and seek further technical or commercial clarifications before finalising the technical specifications and procurement methodology. E-Tender will be invited from the parties who have submitted EOI and final selection shall be based on the agency's technical capability, experience, suitability of the proposed solution and overall compliance with the requirements of this EOI.

7. Disclaimer

Issuing this EOI does not constitute a commitment by TRCMPU to procure vending machines or award any contract. TRCMPU reserves the right to accept or reject any or all EOIs without assigning any reason and may modify the scope of work or procurement methodology based on the responses received.

Method of Submission

- The EOI shall be submitted in a single sealed cover containing all supporting documents and the indicative financial proposal.
- The envelope shall be super scribed as:

"Expression of Interest for Supply, Installation, Operation and Maintenance of Milma Vending Machines."

Rejection of EOI

TRCMPU reserves the right to reject any proposal that is incomplete, submitted after the prescribed date or fails to satisfy the eligibility criteria or submission requirements specified in this EOI.

General Terms & Conditions

1. TRCMPU reserves the right to accept or reject any or all EOIs without assigning any reason.
2. Submission of an EOI shall not confer any right upon the applicant for award of work.
3. All expenses incurred in the preparation and submission of the EOI shall be borne by the applicant.
4. TRCMPU may seek additional information, technical presentations or demonstrations from shortlisted applicants.
5. TRCMPU may modify the scope of work or procurement process based on the responses received through this EOI.
6. The decision of TRCMPU shall be final and binding in all respects.

Digitally signed by
Rararaj.R
Date: 20-07-2026
12:23:41

Yours faithfully,

RARARAJ R KAS
MANAGING DIRECTOR